

# FIFTH AMENDMENT TO DISCLOSURE STATEMENT UNIVERSITY DISTRICT NORTH

13428 105 Avenue, Surrey, British Columbia and 10468 University Drive, Surrey, British Columbia

DEVELOPER: BLUESKY PROPERTIES (UD LANDS) INC.; and

BLUESKY PROPERTIES (UD NORTH) INC.

ADDRESS FOR SERVICE IN 1101 – 838 West Hastings Street

BRITISH COLUMBIA: Vancouver, B.C. V6C 0A6

BUSINESS ADDRESS OF 1201 – 838 West Hastings Street

DEVELOPER: Vancouver, B.C. V6C 0A6

REAL ESTATE The Developer will market the North Tower using its own

BROKERAGE: employees, and such employees may or may not be licensed

under the Real Estate Services Act and will not be acting on

behalf of purchasers.

DATE OF DISCLOSURE STATEMENT: October 17, 2018

DATE OF FIRST AMENDMENT: November 7, 2018

DATE OF SECOND AMENDMENT: December 4, 2018

DATE OF THIRD AMENDMENT: June 19, 2019

DATE OF FOURTH AMENDMENT: October 7, 2019

DATE OF THIS FIFTH AMENDMENT: September 25, 2020

This Disclosure Statement relates to a development property that is not yet completed. Please refer to Section 7.1 for information on the purchase agreement. That information has been drawn to the attention of:

[print name of Purchaser] who has confirmed that fact by initialing in the space provided here

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#### DISCLAIMER

This Disclosure Statement has been filed with the Superintendent of Real Estate, but neither the Superintendent, nor any other authority of the government of the Province of British Columbia, has determined the merits of any statement contained in the Disclosure Statement, or whether the Disclosure Statement contains a misrepresentation or otherwise fails to comply with the requirements of the *Real Estate Development Marketing Act*. It is the responsibility of the developer to disclose plainly all material facts, without misrepresentation.

The Disclosure Statement dated October 17, 2018, as amended by the First Amendment to Disclosure Statement dated November 7, 2018, the Second Amendment to Disclosure Statement dated December 4, 2018, the Third Amendment to Disclosure Statement dated June 19, 2019 and the Fourth Amendment to Disclosure Statement dated October 7, 2019 (collectively, the "**Disclosure Statement**"), is hereby amended as follows:

1. Section 1.6 is amended by adding the following subsections immediately following subsection (e):

# "(f) <u>Marketing Program</u>

Following completion of construction of the Development, the Developer or an entity related to the Developer and its or their marketing agents may continue to carry out within the Development, for such periods as the Developer determines to be necessary or desirable, marketing and sales activities relating to the Development, the Commercial Component and/or the South Tower, as more particularly described in Section 7.4(e).

### (g) Access Easements Over Portions of the Development

The Developer, as owner of Lot A, reserves the right to enter into various use, access and related easement agreements and covenants which it considers necessary or desirable and/or as may be required by the City for the Development, the Project and/or Future Developments, which agreements are more particularly described throughout this Disclosure Statement and in particular in Section 4.4 herein.

### (h) <u>Rental Revenue and Property Management Program</u>

The Developer may, at its option, offer a purchase incentive program to the purchasers of certain eligible Strata Lots (each, an "Eligible Strata Lot") in the Development, as designated in the Developer's sole discretion. Under the "Rental Revenue and Property Management Program" (the "RRPM Program"), upon the completion of the purchase and sale of each Eligible Strata Lot in the RRPM Program, the Developer and applicable purchaser will together engage a licensed third-party property management company (the "Program PM") selected by the Developer in its sole discretion to, without limitation: (a) lease out the Eligible Strata Lot to a tenant on the purchaser's behalf; (b) provide property management services to the purchaser as landlord, in accordance with the Residential Tenancy Act (British Columbia); and (c) collect and pay all rental revenues to the purchaser for a period of up to 24 months from the completion date of the sale, the costs for which residential property management services will be paid for by the Developer (the "Developer's PM Payment Obligation") in accordance with the terms of the RRPM Program. If the Developer elects in its sole discretion to proceed with the RRPM Program, the Developer intends to enter into a form of management agreement with the purchaser and the Program PM, which sets out the foregoing and other terms and conditions of the RRPM Program, to be determined by the Developer in its sole discretion, as more particularly described in Section 7.2.5.".

#### 2. Section 4.3 is amended as follows:

(a) by deleting the reference to "Easement CA7760670" in the first line of Section 4.3(a)(vi) and replacing it with "Easement CA7760700";

- (b) by adding the following to the end of Section 4.3(a) as the last subsections thereof:
  - "(vii) Hereto is annexed Easement CA7885741 over Lot 95 Plan 15002 and Lot 96 Plan 15002 Except Plan LMP6507. This legal notation relates to the registration of an easement against title to an adjacent property in favour of the registered owner of the Lands, for purposes which include allowing the Developer to swing the boom of its construction crane over the adjacent property to complete the construction of the Project, as set out and more particularly described in Easement CA7885741.
  - (viii) This title may be affected by a permit under Part 26 of the *Local Government Act*, See CA8103237. This legal notation is a notification that the Developer obtained a Development Variance Permit, as issued by the City on March 9, 2020 pursuant to section 498 of the *Local Government Act*."; and
- (c) by adding the following to the end of Section 4.3(b) as the last subsections thereof:
  - "(xxxi) Easement CA7885739 appurtenant to Lot 96 Plan 15002 Except Plan LMP6507 and Lot 95 Plan 15002 (together, "Lots 95 and 96") in favour of the owner of Lots 95 and 96 and its respective servants, agents, licensees, contractors and subcontractors. This encumbrance is an easement whereby the registered owner of the Lands grants the owner of Lots 95 and 96 the right to swing the boom of its construction crane over the Airspace (as defined in Easement CA7885739) of the Lands to enable the owner of Lots 95 and 96 to develop and construct improvements on Lots 95 and 96, as more particularly described in Easement CA7885739.
  - (xxxii) Priority Agreement CA7885740. This priority agreement grants Easement CA7885739 priority over the Aviva Mortgage.
  - (xxxiii) Mortgage CA8092116 and Assignment of Rents CA8092117 (together, the HSBC Mortgage) in favour of HSBC Bank Canada. These encumbrances will be discharged on a per Strata Lot basis by HSBC following the conveyance of each Strata Lot to the purchaser(s) thereof.
  - (xxxiv) Priority Agreements CA8104072 and CA8104073. These priority agreements grant the HSBC Mortgage priority over the Aviva Mortgage.
  - (xxxv) Modification CA8299814 in favour of Aviva is a modification of Mortgage CA7262088 in favour of Aviva, and forms part of the Aviva Mortgage. This encumbrance will be discharged on a per Strata Lot basis by Aviva following the conveyance of each Strata Lot to the purchaser(s) thereof."
- 3. Section 5.1 is amended by deleting the first two paragraphs in their entirety and replacing them with the following:

"Construction of the North Tower commenced on or about January 20, 2020.

The estimated date range for completion of construction of the North Tower is sometime between September 15, 2023 and December 15, 2023.".

- 4. Section 7.2.5 is amended as follows:
  - (a) by deleting "purchaser" in the first paragraph and replacing it with "purchasers"; and
  - (b) by deleting the second paragraph in its entirety and replacing it with the following:

"One such incentive program that the Developer may offer, at its option, is the "Rental Revenue and Property Management Program" (defined in Section 1.6(h) as the "RRPM Program"), to the purchasers of Eligible Strata Lots (each an "Eligible Purchaser"), as designated in the Developer's sole discretion. Under the RRPM Program, it is intended that the Developer and the Eligible Purchaser will, at the cost of the Developer, together engage a licensed third-party property management company (defined in Section 1.6(h) as the "Program PM") selected by the Developer in its sole discretion, to rent and manage the rental property on behalf of the Eligible Purchaser, with certain incentives to be offered by the Developer as more particularly described herein. It is intended that upon the completion of the purchase and sale of the Eligible Strata Lot in the RRPM Program, the Program PM will be jointly engaged by the Eligible Purchaser and the Developer but paid for exclusively by the Developer. The Program PM will secure a residential tenancy lease of the Eligible Strata Lot with a qualified tenant, and thereafter provide ongoing management services in connection with such tenancy on behalf of the Eligible Purchaser who, as owner of the property, will become the landlord to the tenant upon execution of the residential tenancy lease. The Program PM's responsibilities will include, but not be limited to, collecting rent payments when due from the tenant and electronically delivering such rent payments to the Eligible Purchaser following receipt by the Program PM. The property management services to be offered under the RRPM Program will be for a fixed term (the "Term") of up to 24 months commencing on the day following the Completion Date of the sale, as defined and described in Section 7.2.2 and determined in accordance with the Agreement of Purchase and Sale entered into between the Developer and the purchaser.

Eligible Purchasers who wish to enter into the RRPM Program will be required to enter into a separate form of property management agreement (the "Program Management Agreement") with the Developer and the Program PM which agreement will, without limitation: (a) set out the terms and conditions of the property management services to be provided by the Program PM to the tenant, as agent and representative of the Eligible Purchaser, as landlord; (b) state the agreed upon rental price (the "Target Rent") which the Program PM will seek in securing a tenancy lease of the Eligible Strata Lot for the duration of the Term; and (c) provide that the Developer agrees to pay to the Eligible Purchaser within 30 days of the expiry of the Term, the difference (the "Vendor's Rental Revenue Contribution") between the Target Rent and the rent actually collected by the Program PM and paid to the purchaser for the tenancy of the Eligible Strata Lot during the Term, and other associated terms and conditions related thereto. For clarity, under the RRPM Program the Eligible Purchasers will be responsible to pay for: (i) all amounts required to be paid by residential landlords pursuant to the Residential Tenancy Act (British Columbia); (ii) property taxes; (iii) strata maintenance fees and any special levies; (iv) any move-in/move-out fees; and (v) any similar expenses to the foregoing that are associated with ownership of the Eligible Strata Lot.

For further clarity, if an Eligible Purchaser who has entered into a Program Management Agreement receives written permission from the Vendor to assign his/her/its rights and interest in and to the Agreement of Purchase and Sale for the Eligible Strata Lot, prior to the Completion Date in accordance with Section 7.2.3 hereof (and section 7.1 of the Agreement of Purchase and Sale), then the benefit of the Vendor's Rental Revenue Contribution to be received by such Eligible Purchaser will flow to and be received by the permitted assignee of the Agreement of Purchase and Sale, provided such assignee first

enters into a written assignment agreement with the Developer under which the assignee agrees to be bound by the terms and conditions of the applicable Program Management Agreement being assigned to the assignee. If an Eligible Strata Lot in the RRPM Program is sold, or the title is otherwise conveyed by the purchaser after the Completion Date of the sale, but prior to the expiry of the Term, then the Program Management Agreement will terminate on the effective date of the transfer of the Eligible Strata Lot, following which the Vendor will pay to the Eligible Purchaser the Vendor's Rental Revenue Contribution on a pro-rata basis in accordance with the Eligible Purchaser's duration of ownership of the Eligible Strata Lot for a portion of the Term. Once the Eligible Strata Lot is transferred, the obligations between the Developer and the Eligible Purchaser will cease and the Eligible Strata Lot will continue to be subject to the rights of any existing tenancy pursuant to the Residential Tenancy Act (British Columbia). Purchasers of Eligible Strata Lots who wish to participate in the RRPM Program must first enter into the RRPM Program Agreements including, without limitation, the Developer's form of Rental Revenue and Property Management Program Addendum to Agreement of Purchase and Sale (the "RRPM Addendum"), and then the Program Management Agreement, and will not be eligible for or entitled to receive any other discounts or incentives otherwise offered or promoted by the Developer.".

5. Section 7.3 is amended by deleting the heading and first paragraph and replacing them with the following:

#### "Developer's Commitments

The Developer reserves the right in its sole discretion not to proceed with the RRPM Program. If the Developer elects to offer the RRPM Program to the purchasers of certain Eligible Strata Lots, as selected in its sole discretion, the Developer will not provide security in connection with the Vendor's Rental Revenue Contribution obligation, or any other Developer obligations under the RRPM Program, as more particularly described in Sections 1.6(h) and 7.2.5. If the Developer does not have sufficient assets to meet the Developer's PM Payment Obligation or the Vendor's Rental Revenue Contribution obligation under the RRPM Program, then the Eligible Purchasers participating in such program, will not receive from the Developer the benefits associated with such Developer obligations.

The Developer has not made any other commitments to be met after completion of the sale of the Strata Lots, other than those commitments which may arise under the existing and proposed encumbrances that are summarized in Sections 4.3 and 4.4. Notwithstanding the foregoing, pursuant to Section 7.4, the Developer may enter into leases and agreements with related third parties on behalf of and to be assumed by the Strata Corporation whereby such related parties are obligated to provide services to the Strata Corporation and the owners of the Strata Lots. The Developer has not posted any security to meet its obligations of such related parties and accordingly, the Strata Corporation and purchasers of the Strata Lots are subject to the standard commercial risks associated with contracting with others on an unsecured basis, such as the insolvency of the related parties."

6. Exhibit "L-2", titled Form of Agreement of Purchase and Sale, is removed in its entirety and replaced with the **Exhibit "L-3"** attached to this Fifth Amendment to Disclosure Statement. All references in the Disclosure Statement to Exhibit "L-2" are to be read as **Exhibit "L-3"**.

## **DEEMED RELIANCE**

Section 22 of the *Real Estate Development Marketing Act* provides that every purchaser who is entitled to receive this Disclosure Statement is deemed to have relied on any false or misleading statement of a material fact contained in this Disclosure Statement, if any, and any omission to state a material fact. The Developer, its directors and any person who has signed or authorized the filing of this Disclosure Statement are liable to compensate the purchaser for any misrepresentation, subject to any defences available under section 22 of the *Real Estate Development Marketing Act*.

#### **DECLARATION**

The foregoing statements disclose without misrepresentation, all material facts relating to the North Tower referred to in the Disclosure Statement as required by the *Real Estate Development Marketing Act* of British Columbia as of September 25, 2020.

Signed this 25th day of September, 2020.

BLUESKY PROPERTIES (UD LANDS) INC.

Per:

Authorized Signatory
Dale Bosa, Director

Dale Bosa, Director

Colin Bosa, Director

BLUESKY PROPERTIES (UD NORTH) INC.

Per:

Authorized Signatory
Dale Bosa, Director

Dale Bosa, Director

Colin Bosa Director